OFF CAMPUS DRIVE NOTICE OF CONQUEST ENGINEERING

(Only for MEFGI Students)

JOB DESCRIPTION	
Company	Conquest Engineering
Name	
Position	Sales Engineer – 2 Openings
Job Location	Ahmedabad
Salary Package	1 lac to 2.25 lac / annum (Based on performance)
Gender	Male only
Selection Process	Personal Interview
ELIGIBILITY PARAMETERS	
	B.E (Mechanical)
Qualification	Desired Profile: Searching for new clients who could benefit from your products in a designated region, Travelling to visit potential Clients Establishing new, and maintaining existing, relationships with customers & Managing and interpreting customer Requirements Persuading clients that a product or service will best satisfy their needs Calculating client quotations & Negotiating tender and contract terms Negotiating and closing sales by agreeing terms and conditions also Offering after-sales support services Analysing costs and sales & Preparing reports Meeting regular sales targets, Recording and maintaining client contact data, Co-ordinating sales projects Making technical presentations and demonstrating how a product will meet client needs Providing pre-sales technical assistance and product education Liaising with other members of the sales team and other technical experts Solving client problems & Helping in the design of custom-made products
Things to be carried	Students must carry the following for the recruitment process: 1. 2 recent Photographs (both ears visible on a light background) 2. 1 Set of Resume (maximum of 2 pages) 3. Photocopy of all academic records and till date semester mark sheets 4. College ID Card to be displayed through the process CONTACT DETAILS
Whom to	Gaurav Gandhi
Contact	Mobile No- 9687680240
Venue	107, Apollo Arcade, Nr. R.C.Technical, Ghatlodia, Chankyapuri Road, off. S.G.Highway, Ahmedabad
Date	10-June-2014
Time	10:00AM



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About the Company:

A growing engineering company based at Ahmedabad. Also an authorized distributor of fortune 500 engineering MNCs. An authorized distributor of PARKER group. For more info visit www.conquest-eng.com

SANJIV ERRY

SR. VP – TIPO 9099974026