

CAMPUS DRIVE BY ARMSTRONG MACHINE BUILDERS (Only for MEFGI Students)

COMPANY CAMPUS DRIVE DETAIL	
Company Name	Armstrong Machine Builders Pvt. Ltd.
Date	9 th May, 2015
Venue	Telephonic Interview
JOB DESCRIPTION	
Position	Business Development Executive
Salary Package	Rs. 15000 to 18000/- CTC for first 6 months Rs. 18000 to 22000/- after six months. Sales incentives are applicable after completion of 1 to 2 yr. Everything is based on performance and delivery with perfection.
No of Vacancy	1
Location	Mumbai or Gujarat
Selection Process	Test + GD + PI
Requirements	Extrovert with fluency in English, Confident, good presentation skills, good logical thinking ability. Should have participated actively in extra curricular activities. They are looking for persons with good internal drive and problem solving attitude. The work profile involves understanding customer pain points and difficulties, working on solution which will eliminate his problems and will improve his productivity. Also he would be involved in delivering solutions to customer in various stages of food processing right from raw material handling to finished packed food. In Armstrong we always have strategic sales. Since we deal in projects, these executives will always have opportunity to deal with higher management of our customers and dealing with the top food companies in India giving an exposure to the entire food processing world.
Other Information	Training period of 6 months after that probation period of 6 months and then confirmation.
ELIGIBILITY PARAMETERS	
Education Qualification	BE Mechanical – having knowledge on food technology or production/Mechanical Engineering
Eligibility Criteria	Only Male candidates
TO PARTICIPATE	
Registration Process	Students who are really interested to participate required to register on below link before 1 st May, 2015. http://goo.gl/forms/jYxFqvJ1Pt
TIPO Contact Person	POONAM PANCHAMIA – 9099939589

Company Details

This is a medium scale growing company with 140 employees. Head office at Pune, branch offices at Nasik, Mumbai and Factory near Nasik (at Satana). Armstrong is in the field of giving uniquely crafted factory automation solutions. We have mainly 4 SBUs; Food, Secondary packaging automation, Polyester and BOPP film packaging automation, Retail and distribution. We provide end to end solutions to our customers in these areas. We have @30-40% export. Customer base includes all MNCs and reputed large corporations in India like HUL, ITC, Nestle, Haldirams, Heinze, Flipkart, @Home, UFlex, Jindal,IPO etc to name a few.

Gaurav Gandhi

Officer: TIPO