

Training, Information & Placement Office

TIPO Bldg., MEFGI Technical Campus, Rajkot-Morbi Road, At & PO: Gauridad, Rajkot 360003.
Tel. : +91-281-2924155/156. Website: www.marwadieducation.edu.in

ON CAMPUS DRIVE NOTICE

JOB DETAILS	
Company Name	INDIA INFOLINE LTD. (IIFL)
Position	RELATIONSHIP MANAGER – BROKING
No. of Vacancies	5 to 8 in Rajkot and Saurashtra
Reporting to	Branch Head
Job Responsibilities	* Coordinate with dealers to execute trade as per client requirements or punch terminal * Provide good quality customer service * Communicate in house research calls to mapped clients * Advise customers on all products including Equity, F&D, Currency, Commodity, Insurance, Mutual Funds, Loan, etc. and execute transactions * Generate leads / referrals from existing customers and convert them * Acquire new customers and service existing relationships to achieve set targets * Be well trained in all products including Mutual Funds, Insurance, Structure products * Clear the Exams of NISM, NCFM Certification required (if not, can clear the certification within one month after joining) * Comply with IIFL employee code of conduct.
Test Process	Pre-Placement Placement Presentation/talk, Group Discussion of shortlisted candidates, Personal Interview.
Joining Process	Selected candidates need to join immediately. Leave will not be granted during the months of Jan., Feb. and March 2014 after joining the company. Leave will be given only for appearing for Mid Semester, Project Presentations/Viva, End-Sem Exams.
Salary Package	Rs.1.80 LPA Fixed CTC to Rs.2.50 LPA Fixed CTC + Variable performance based incentives.
Probation	6 months.
ELIGIBILITY PARAMETERS	
Qualification & Other requirements	<ul style="list-style-type: none"> • MBA / PGDM with Finance / Marketing • Candidates with zeal to excel in financial industry • Pleasing personality with good communication & Inter personal skills • Knowledge of the Financial Industry would be added advantage
Registration	Immediate.
Contact Person (for addl. Information)	Mr. K.S.R. Swamy (97277 24695) or Ms. Ekta Hirani (90999-39589)
CONTACT DETAILS	
Date & Time of interview	Monday, 3 rd February 2014 – 11.00 AM onwards

K.S.R. SWAMY
Corporate Manager – TIPO
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