

**Training, Information & Placement Office**

TIPO Bldg., MEFGI Technical Campus, Rajkot-Morbi Road, At & PO: Gauridad, Rajkot 360003.  
Tel. : +91-281-2924155/156. Website: www.marwadieducation.edu.in

## ON CAMPUS DRIVE NOTICE

JOB DETAILS	
<b>Company Name</b>	<b>INDIA INFOLINE LTD. (IIFL)</b>
<b>Position</b>	<b>MANAGEMENT TRAINEE – FPD (Financial Product Distribution)</b>
<b>No. of Vacancies</b>	Many – Across Various Locations in Gujarat
<b>Reporting to</b>	Branch Head
<b>Job Responsibilities</b>	* Client Acquisition and maintaining client relationship * Being a part of large distribution network (branches) for selling third party financial products like Mutual Funds, Insurance, Bonds, etc. * Responsible for lead generation & converting prospects customers to sourcing Home Loans/Loans against Property/business through references from the new and existing customers * Responsible for the complete documentation and coordinating with credit team for sanction an disbursement of Home Loan / Loan Against property.* Responsible for Business Development and increasing profitability of the branch * Organization of Sales and Brand promotion activities * Training support would be provided for the financial products * Preparation of Business Reports and MIS.
<b>Test Process</b>	Pre-Placement Placement Presentation/talk, Aptitude Test, Group Discussion of shortlisted candidates, Personal Interview.
<b>Joining Process</b>	Selected candidates need to join immediately. <b>Leave will not be granted during the months of Jan., Feb. and March 2014 after joining the company. Leave will be given only for appearing for Mid Semester, Project Presentations/Viva, End-Sem Exams.</b>
<b>Salary Package</b>	Rs.1.80 LPA Fixed CTC + Variable performance based incentives.
<b>Probation</b>	6 months.
ELIGIBILITY PARAMETERS	
<b>Qualification</b>	MBA / PGDM with Finance / Marketing
<b>Registration</b>	<b>INTERESTED STUDENTS SHOULD REGISTER WITH PROF. CHHAVI MANRA or PRIYANKA MEHTA AND SUBMIT DETAILS IN THE FORMAT PRESCRIBED.</b>
<b>Contact Person (for addl. Information)</b>	<b>Mr. K.S.R. Swamy (97277 24695) or Ms. Manashvi Singh (90999-39589)</b>
CONTACT DETAILS	
<b>Date &amp; Time of interview</b>	Anytime of 7 <sup>th</sup> January 2014.

**K.S.R. SWAMY**  
Corporate Manager – TIPO  
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