

## CAMPUS RECRUITMENT DRIVE NOTICE

| JOB DETAILS            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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| Company Name           | <b>INTEC CAPITAL LTD., Delhi</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Company Profile        | Company is into financing of machinery for SMEs. For detailed profile, visit company website                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Company Website        | <a href="http://www.inteccapital.com">www.inteccapital.com</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Position Offered       | <b>Management Trainee</b> (for Strategic Business Group) – <b>Preferably Male Candidates</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Job Profile            | 1. Shall be responsible in developing relationship & business generation through loan products to SME segment for machine funding;. 2. Achieving Financial Targets; 3. Responsible for sourcing, servicing and login the business; 4. Establishment and sustenance of relationship management with the client and vendors; 5. Ensure smooth servicing and operations; 6. Responsible for overdue collections and revenue generation process; and 7. Responsible to service the client.                                                                                                                                                         |
| Job Location           | <b>Rajkot – 3 Positions. Vadodara – 1 Position</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Salary Package         | <b>Rs.18,000/- p.m. (Rs.16000 stipend+Rs.2000 max. cap. Of Fuel charges). Other benefits include :</b> Mobile handset with Connection, Gratuity as per the norms, Group Medical Policy for self, spouse and children of sum insured of Rs.2 lakhs and Personal Accident Policy for Self of sum insured Rs.3 lakhs.                                                                                                                                                                                                                                                                                                                             |
| Joining Date           | June 2014                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| ELILGIBILITY CRITERIA  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Edu. Qualifications    | MBA Sales & Marketing Fresher with non B. Tec , B.E. & BCA background, must be a commerce graduate (B.com or BBA)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Skills Required        | Candidates need to be bursting with self-confidence and plenty of initiative, should love networking and enjoy presenting and public speaking. In-built positive attitude, negotiation and sales skills are indeed required. Ability to work efficiently on simultaneous assignments under tight deadlines with minimum supervision.<br>Strong attention to detail, accuracy, passion for excellence and integrity. Position requires proficiency in Word, Excel, Access and Powerpoint. Should be good in crunching numbers and analytics. Should have flair for selling. Extensive local travel may be required depending upon the position. |
| Technical Skills       | Good Financial knowledge with understanding of balance sheet. Good at number crunching. Relevant Experience of Sales (in Asset Finance products, Equipment Financing, Mortgages, Business Loans, Auto loans, etc. ) from Banks/ NBFC /Financial Institutions would be preferable. Must have knowledge about dealer servicing and Corporate sales                                                                                                                                                                                                                                                                                               |
| Other Requirements     | Must have a two-wheeler with a valid driving license. Incumbent requires possessing sound geographic knowledge to all scales local to global.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| RECRUITMENT PROCESS    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Test, GD and Interview | Yes (only for the shortlisted candidates after GD)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| CONTACT DETAILS        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Registration Process   | Immediate.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| TIPO Contact Person    | K.S.R. SWAMY, Corporate Manager – M. 97277 24695                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Date & Time of Drive   | 10.4.14 – 3.00 PM Onwards                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Venue                  | TIPO Building, Opp. Main Building, MEFGI Campus, Rajkot.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |