

ON CAMPUS DRIVE BY JAIRAM STRAP (Only for MEFGI Students)

COMPANY CAMPUS DRIVE DETAIL	
Company Name	Jairam Strap
Date & Time	24 th April (Sunday) Time: 9:30 AM
Venue	Seminar Hall, PG Building, MEFGI
JOB DESCRIPTION	
Designation	1) Business Development Executive 2) IT Executive
Nos. of Vacancies	1) Business Development Executive- 3 2) IT Executive-2
Salary Package	1) Business Development Executive- 10 to 15k 2) IT Executive-8 to 10k
Location	Metoda, Rajkot
Job Responsibilities	<p>1) FOR BUSINESS DEVELOPMENT EXECUTIVE- 1.) Finding target market for packaging products. 2) Telephonic communication for Company Introduction and manufacturing product details. 3) Send company profile through mail, Generating Leads. Prepare quotation for the requested enquiry send it to the specific client. 4) Follow up call after sending quotation. 5) Query solution and provide require details to the client 6) Sampling for requested product. 7) Follow up after sending Samples. 8) Convert the client as a potential client and generating PO from Client.</p> <p>2) FOR IT EXECUTIVE- 1.) Direct the development, implementation and administration of all IT. 2) Perform Project management of IT initiatives. 3) Ensure timely and accurate delivery of technology products and services. 4) Manage multiple areas of technology and multiple departments. 5) Oversee hiring, staffing, training, disciplining and performance appraisals. 6) Preparation and management of operating and capital budgets. 7) Oversee new system facilitation, current system enhancements. 8) Manage internal/external application upgrades. 9) Define and improve all system and network operations processes.</p>
Selection Process	Personal Interview (2 Technical + HR)
ELIGIBILITY PARAMETERS	
Education Qualification	B.E. (All Branched) – 2016 Batch
Eligibility Criteria	No percentage criteria
TO PARTICIPATE	
Registration Process	Students who are interested need to register to the given link by 23rd April 2016 , 1 pm Subject line – Student name-enrollment no-jairam strap
Placement Cell Contact Person	Nirali Maniar – 7573012814

Dr. Gaurav Gandhi
Sr. Manager: Placement Cell