

## ON CAMPUS DRIVE BY WeAreHolidays

(Only for MEFGI Students)

COMPANY CAMPUS DRIVE DETAIL	
Company Name	WeAreHolidays
Date	18 <sup>th</sup> June, 2015
Time	10:00 AM
Venue	Seminar Hall, PG building, MEFGI
JOB DESCRIPTION	
Position	Account Manager
Salary	Rs. 3 - 4.5 LPA
Location	Delhi NCR / Bangalore / Pune
Selection Process	Online Test (Technical + Aptitude)
ELIGIBILITY PARAMETERS	
Education Qualification	BE- ALL BRANCH - 2015 pass outs.
Criteria	10 <sup>th</sup> & 12 <sup>th</sup> /Diploma: 60% & above Engineering - 6.5 CPI & above
TO PARTICIPATE	
Registration Process	Students who are interested need to register online on below given link by: 03 PM 25 <sup>th</sup> May 2015 <a href="http://goo.gl/forms/daqe11vemC">http://goo.gl/forms/daqe11vemC</a>
TIPO Contact Person	Keyur Desai M - 9099040463 E - <a href="mailto:keyur.desai@marwadieducation.edu.in">keyur.desai@marwadieducation.edu.in</a>

**NOTE:** Make sure you register only if you agree with all terms & conditions of the company. For other details refer page 2.

**Gaurav Gandhi**  
Assistant Manager - Placement Cell

## ABOUT THE COMPANY:

WeAreHolidays is one of India's fastestgrowing travel startups. It is a marketplace offering customized vacation options for Indians traveling outside India. WeAreHolidays (WAH Holiday Private Limited), a 2011 company, is charging ahead with the vision of creating the largest marketplace for Indians going on holiday. Its founding team has extensive experience of working at MakeMyTrip, and includes Engineers (from IIT & other reputed institutes), Management graduates (from IIM & other reputed institutes) and numerous souls who've chosen the road less travelled on their entrepreneurial. It is a venture-funded company with Matrix Partners (Silicon Valley & India based) as the lead investor. Matrix Partners has invested in several market leaders in the consumer technology space including Quikr (online classifieds), Olacabs (cab marketplace), Stayzilla (stays marketplace), LimeRoad (social commerce marketplace), Mswipe (mobile POS), NewsHunt (local language mobile platform) and U2opia (social mobile apps) among others. The company also has Blume ventures as one of its investors. Blume Ventures has investments in some of the leading companies in the Indian internet space. It also has Rajesh Sawhney (Founder GSF accelerator), Sachin Bhatia (Co-Founder, MakeMyTrip.com) & Anupam Mittal (Founder). Since its launch, WeAreHolidays has been in numerous national publications and media outlets including the Times of India, Mint, The Economic Times, CNBC Awaaz, Corporate Dossier, Your Story and many others. WeAreHolidays has thousands of customers and is growing at a phenomenal pace in India. For more info, visit [www.weareholidays.com](http://www.weareholidays.com)

## KEY RESPONSIBILITY

- Be the point of customer interaction from the side of WAH.
- Work very closely with supplier group in ensuring that customer gets a great experience with us while planning a holiday.
- Work alongside supplier to ensure customer requirements and product matching happens seamlessly and that customer gets what he was promised by supplier.
- Ensure smooth flow of information/booking happens between seller, finance team and customer.
- Resolve issues (if any) of customers that may arise while he is traveling. Making sure that customer is extremely happy with us through his travel.
- Account managers will ensure that customer requests are handled in time.
- Ensure customer gets a great on-ground experience & refers us to his friends and family.

## REQUIRED SKILLS

- Strong inter-personal skills, intense curiosity, and a desire and ability to "get things done"
- Able to thrive in a fast paced and dynamic start up environment